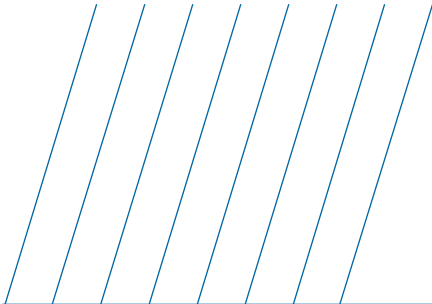


The Parachute Skills Grid



Your Seven Stories

In the space to the left, write above each number, in turn, the name you give to each story. Begin with Story #1. Then go down the list and mark the box if you used that skill in each story.

1 2 3 4 5 6 7							SKILLS WITH PEOPLE
							As my story shows, I can . . .

							Initiate, lead, be a pioneer
							Supervise, manage
							Follow through, get things done
							Motivate
							Persuade, sell, recruit
							Consult
							Advise
							Coordinate
							Negotiate, resolve conflicts
							Help people link up or connect
							Heal, cure
							Assess, evaluate, treat
							Convey warmth and empathy
							Interview, draw out
							Raise people's self-esteem
							Instruct
							Teach, tutor, or train (individuals, groups, animals)

1	2	3	4	5	6	7	SKILLS WITH PEOPLE continued
---	---	---	---	---	---	---	--

							Speak
							Listen
							Counsel, guide, mentor
							Communicate well, in person
							Communicate well, in writing
							Divert, amuse, entertain, perform, act
							Play an instrument
							Interpret, speak, or read a foreign language
							Serve, care for, follow instructions faithfully

1	2	3	4	5	6	7	SKILLS WITH DATA/IDEAS As my story shows, I can . . .
---	---	---	---	---	---	---	---

							Use my intuition
							Create, innovate, invent
							Design, use artistic abilities, be original
							Visualize, including in three dimensions
							Imagine
							Use my brain
							Synthesize, combine parts into a whole
							Systematize, prioritize
							Organize, classify
							Perceive patterns
							Analyze, break down into parts
							Work with numbers, compute
							Remember people, or data, to unusual degree
							Develop, improve

1 2 3 4 5 6 7

SKILLS WITH DATA/IDEAS

continued

								Solve problems
								Plan
								Program
								Research
								Examine, inspect, compare, see similarities and differences
								Use acute senses (hearing, smell, taste, sight)
								Study, observe
								Compile, keep records, file, retrieve
								Copy

1 2 3 4 5 6 7

SKILLS WITH THINGS

As my story shows, I can . . .

								Control, expedite things
								Make, produce, manufacture
								Repair
								Finish, restore, preserve
								Construct
								Shape, model, sculpt
								Cut, carve, chisel
								Set up, assemble
								Handle, tend, feed
								Operate, drive
								Manipulate
								Use my body, hands, fingers, with unusual dexterity or strength